

## Adrian Barlow

Adrian is a Partner with GFI's HR Consulting Business with a focus on business development and the provision of creative, fresh innovative people solutions to meet clients' needs.



Following graduation with a degree in Politics and Modern History, Adrian's early career was as a professionally qualified Chartered Town Planning Consultant representing a wide range of clients in the commercial sector. It was here that he developed expertise in providing creative yet practical solutions for his clients.

Adrian particularly enjoyed the people based aspects of his role and in 1993, took a conscious decision to pursue his passion for working with people, through a career in Talent Acquisition with Europe's largest IT consultancy – Elan. Here he swiftly progressed through the ranks from recruiter to Business Development Director.

A key driver for Adrian was working alongside his clients as a business partner in the delivery of on-site, managed service resourcing and recruitment projects. As a trusted advisor, the scope of his role quickly expanded beyond the traditional definition of recruitment to include broader engagements in HR outsourcing and talent management and development.

A key success was meeting the resourcing needs of one of the largest civilian IT programmes in the world, working within a complex mixed economy environment.

His subsequent position as a Director within Right Management - a global HR Consultancy, enabled him to further broaden his expertise. Here he focussed on the development of HR services and products across the entire employment lifecycle, in-particular executive coaching, leadership development and outplacement.

Adrian's contribution to GFI is as a Partner with an emphasis on business development and client engagement. He considers GFI to be his spiritual home, combining his unique career pathway and experience, with GFI's passion for providing clients with people solutions which are creative, innovative but also based in the real world of HR.

He has an active family life, with two principal people 'challenges' of his own – two children under 5, and restoring a Northumbrian Farmhouse – his very own Grand Design project.

**CONTACT**

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